

# Introduction

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The ISM Performers' Pack brings together top tips, invaluable advice from our experts, and a template contract to help you further your career as a performer and navigate the world of promoters, venues, booking agents and festivals with confidence.

This pack is part of the ISM's Make Music Work series of advice, guidance, training and support. It has been put together in partnership with the ISM Performers Special Interest Group, a group of professional performers with vast experience, along with other ISM members who perform professionally on a regular basis.

Our Performance contract covers everything from cancellation fees to unauthorised recordings of concerts. You should always seek legal advice before signing any contract. ISM members get one-to-one legal advice and guidance from our expert in-house legal team, as well as essential insurances, as part of their membership. To find out more about ISM membership, visit [ism.org/join](https://ism.org/join).

The pack also includes advice on how to join PPL, the collecting society for performers' royalties.