



## Fees Survey 2006

This fee information is based on a survey of fees charged by members of the ISM's Music in Education Section who worked as part-time instrumental and voice teachers in higher and further education institutions between September 2005 and September 2006. The survey was carried out by the Statistical Services Centre at Reading University.

## How to use the Survey

The fees are presented as averages at the 20%, 50% and 80% points in the data. In the adapted staff used to display the results, the first line corresponds to 20 per cent of the responses, the middle to 50 per cent and the top line to 80 per cent. Figure 1, for example, shows that 20 per cent of teachers were charging a fee of £25 or less (the bottom line of the staff) and 50 per cent charged £30 or less. Another 50 per cent charged £30 or more, while at the top of the staff, 80 per cent of the fees charged were £35 or less. Above the staff represents another 20 per cent of teachers who charged £35 or more.

Where a range is given, this shows the highest and lowest fee that respondents actually charged.

Respondents were asked to state the typical hourly fee they received in 2005-06, and if their fees varied, the lowest and highest fees charged.

## Higher Education

The typical hourly fees quoted for teaching in a higher education institution ranged from £18.65 to £37.46. The average fees are illustrated in Figure 1.

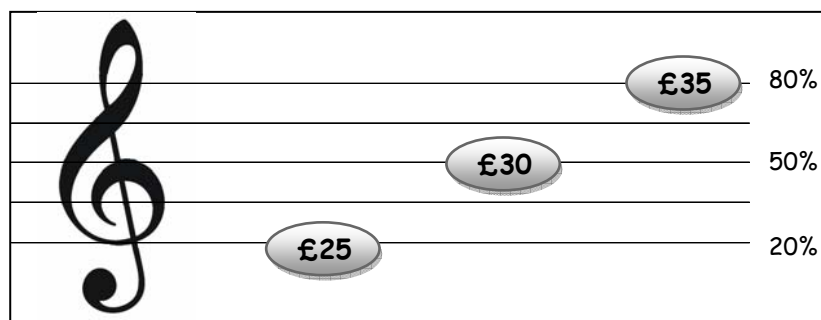


Figure 1 – Percentiles of hourly fees for teaching in Higher Education

The highest fees quoted ranged from £24 to £55 per hour, with a median (mid-point in the range) of £34.

The lowest fees ranged from £16 to £35 per hour, with a median of £30.

## Further Education

The typical hourly fees quoted for teaching in a further education institution ranged from £14.96 to £36. The average fees are illustrated in Figure 2.

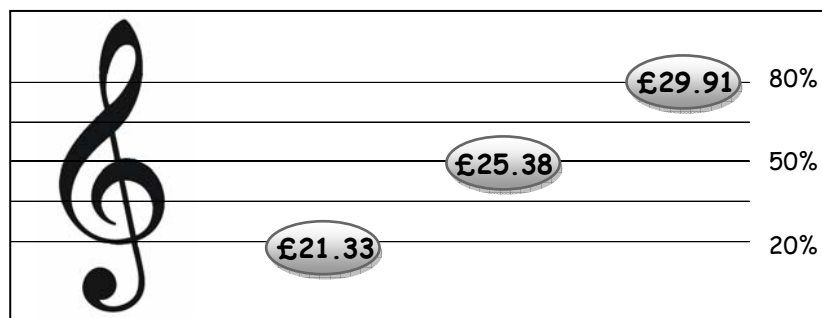


Figure 2 – Percentiles of hourly fees for teaching in Further Education

The highest fees for teaching in further education ranged from £18.60 to £50 per hour, with a median (mid-point in the range) of £26.

The lowest fees ranged from £15 to £31.95 per hour, with a median of £25.

## Notes

Fees are a matter of negotiation and will relate to the specific requirements of the work.

Among the factors to take into account when negotiating hourly fees for instrumental and voice teachers would be:

- > The professional standing of the teacher.
- > The employment status of the teacher, i.e. whether self-employed or employed.
- > Whether the teacher is engaged under a contract for services to the institution; or has a tuition contract with the pupil, not the institution.
- > The policy agreed between the institution and the teacher over non-attendance by the student.
- > Whether the tuition is carried out at the teacher's premises or in the institution.
- > The quality of the teacher's working environment at the institution.
- > The profile of the student's course of study.
- > Whether the tuition is given in individual, shared or group lessons, or a combination of any of these.
- > Whether the teacher is expected (a) to undertake an extra administrative workload, such as to provide termly, semestral or annual reports to students, or to be involved in assessing or examining; or (b) to attend events such as staff meetings, pupils' recitals, concerts, or examiners' and assessors' meetings.
- > Whether the teacher receives travelling expenses and the basis upon which those expenses are calculated.
- > Whether the fee incorporates annual inflationary increases. The latest available rate of inflation – the Retail Price Index (RPI) – at the time this information sheet was published (August 2007) was 4.4%. Inflation rates are published monthly by the Office for National Statistics at [www.statistics.gov.uk](http://www.statistics.gov.uk).

### Other useful ISM Information Sheets:

- 02/1 *Concerts & Recitals: Fees*
- 02/11 *Accompanists & Repetiteurs: Fees*
- 02/12 *Workshops: Fees*
- 02/13 *Private Tuition: Fees*
- 02/14 *Visiting Teachers in Schools: Fees*